



THE BOLAVEN PLATEAU COFFEE PRODUCERS COOPERATIVE

*An
organization
to improve
living
conditions of
Lao coffee
smallholders*



SUMMARY



I. Brief description of CPC:
as a model organization for the Lao
coffee smallholders



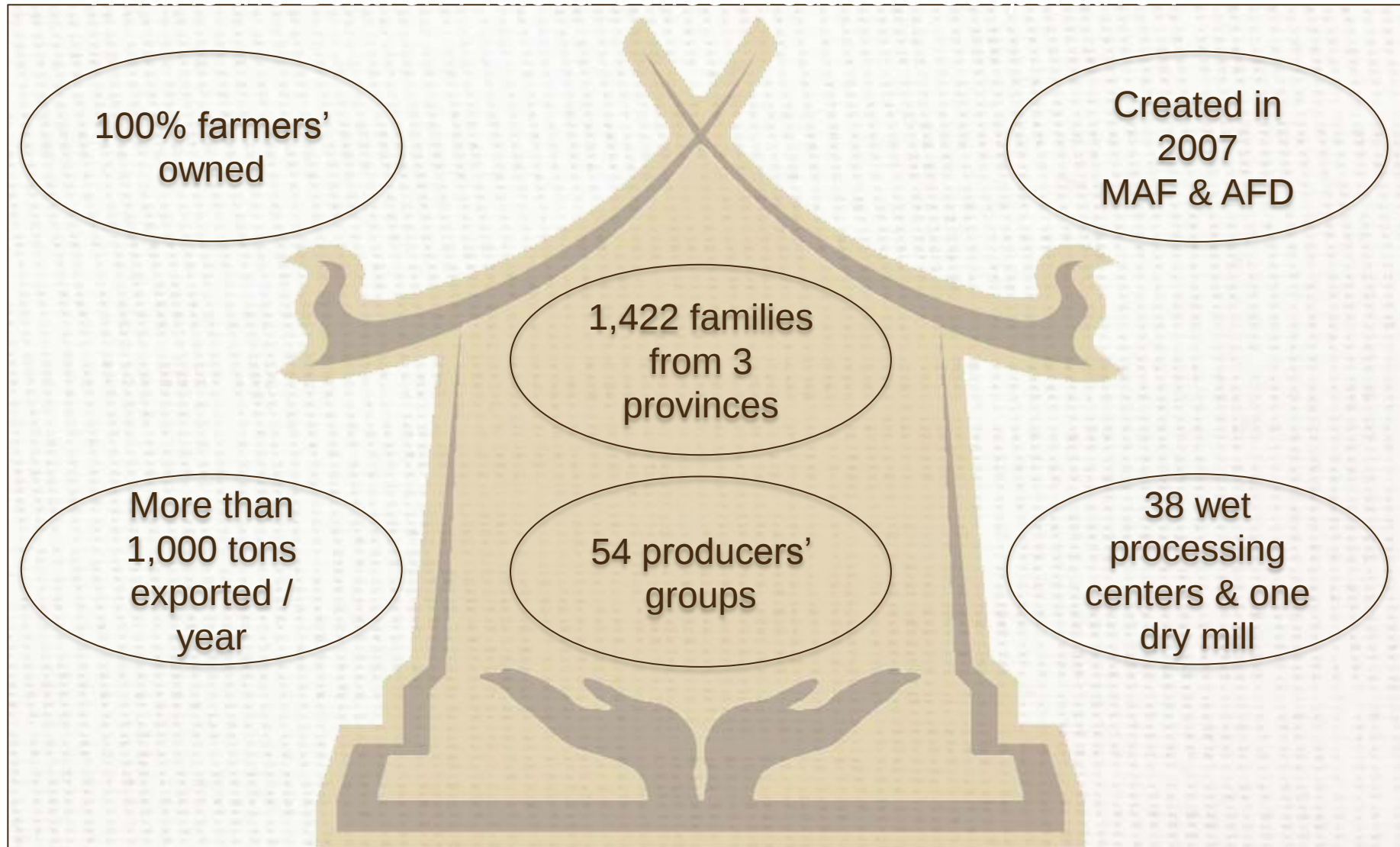
II. What are farmers benefits ?

III. Reason why a better income?



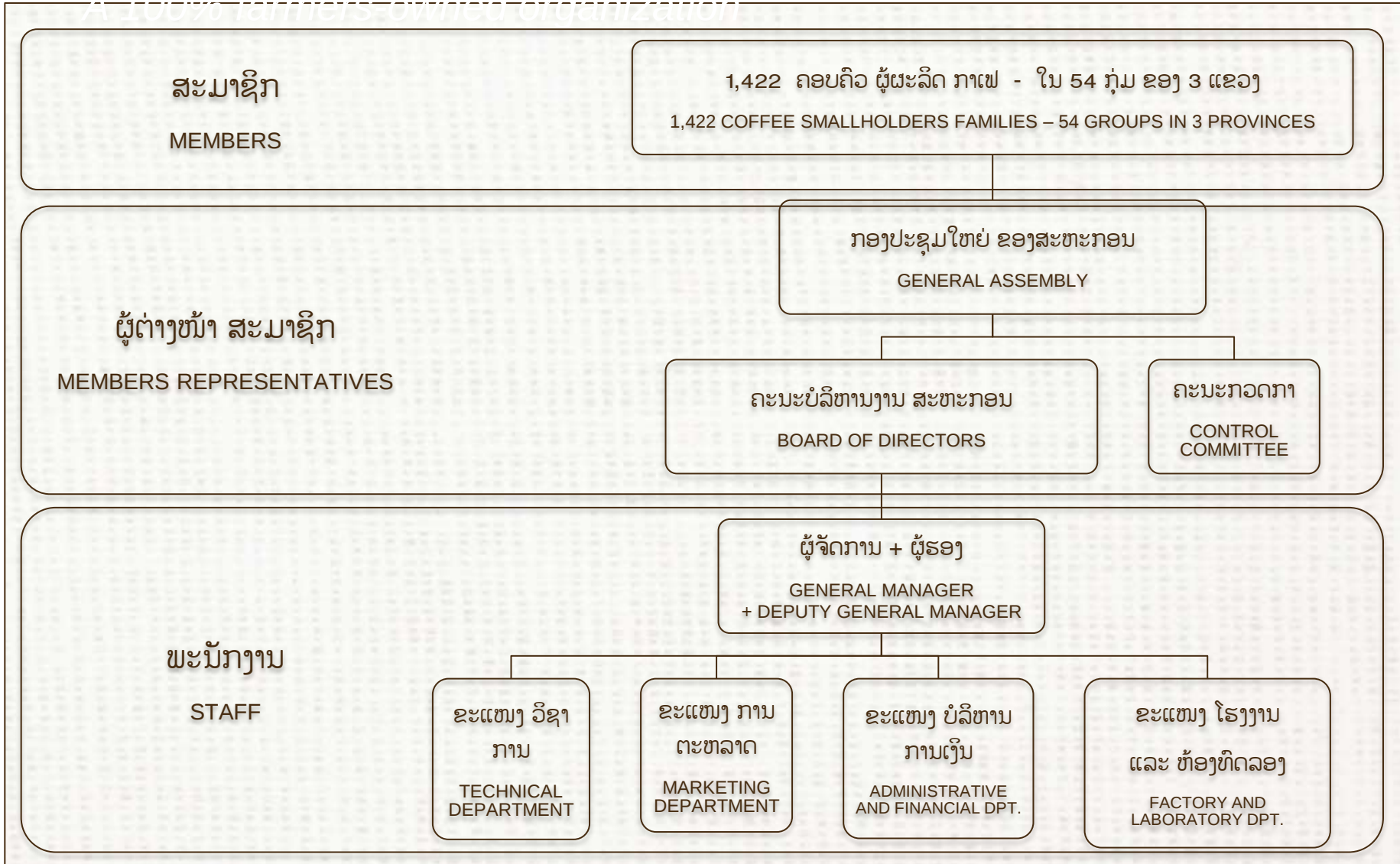
IV. ANNEX

I. A model organization for Lao coffee smallholders (1)



I. A model organization for Lao coffee smallholders (2)

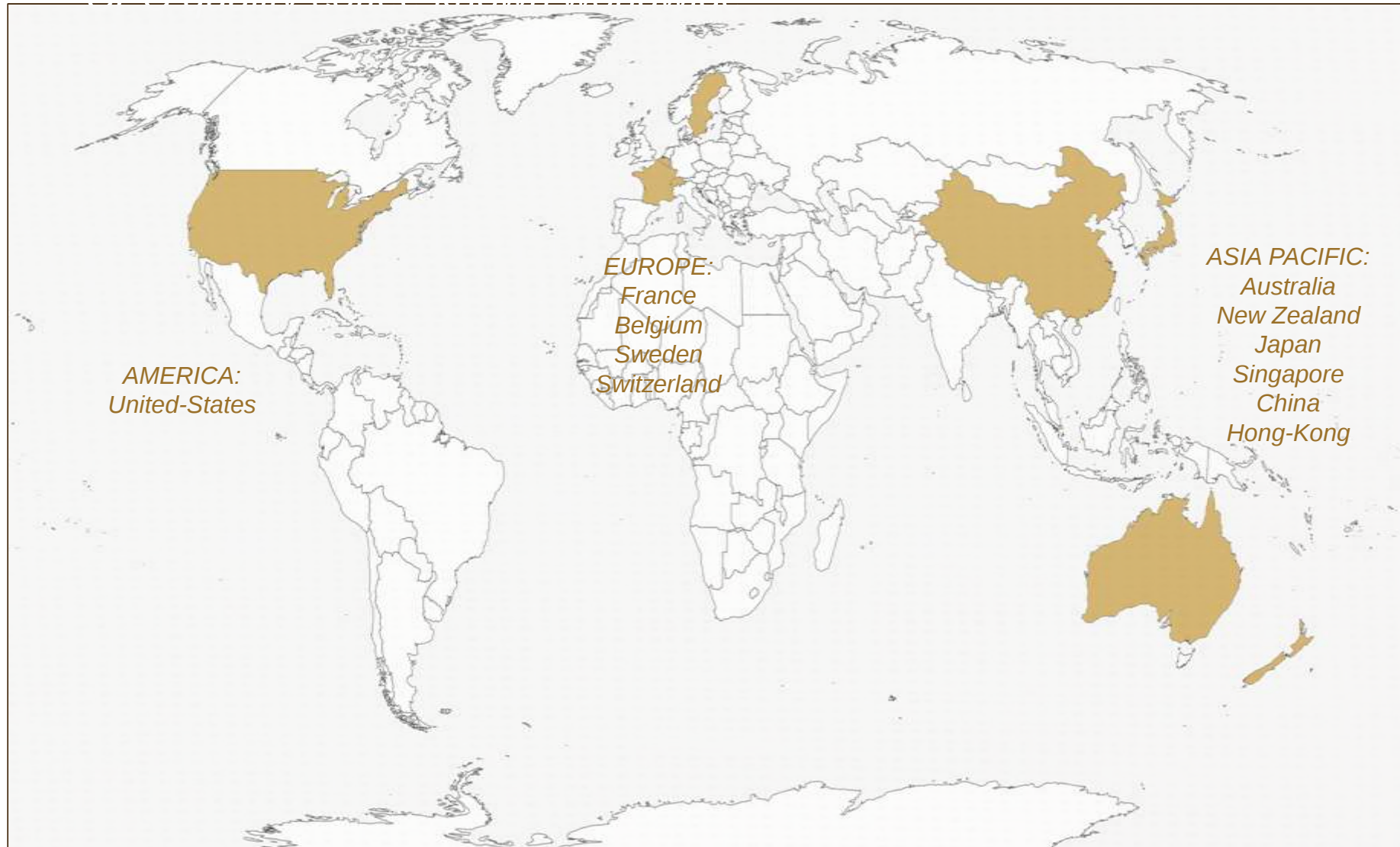
A 100% farmers owned organization



I. A model organization for Lao coffee smallholders (3)

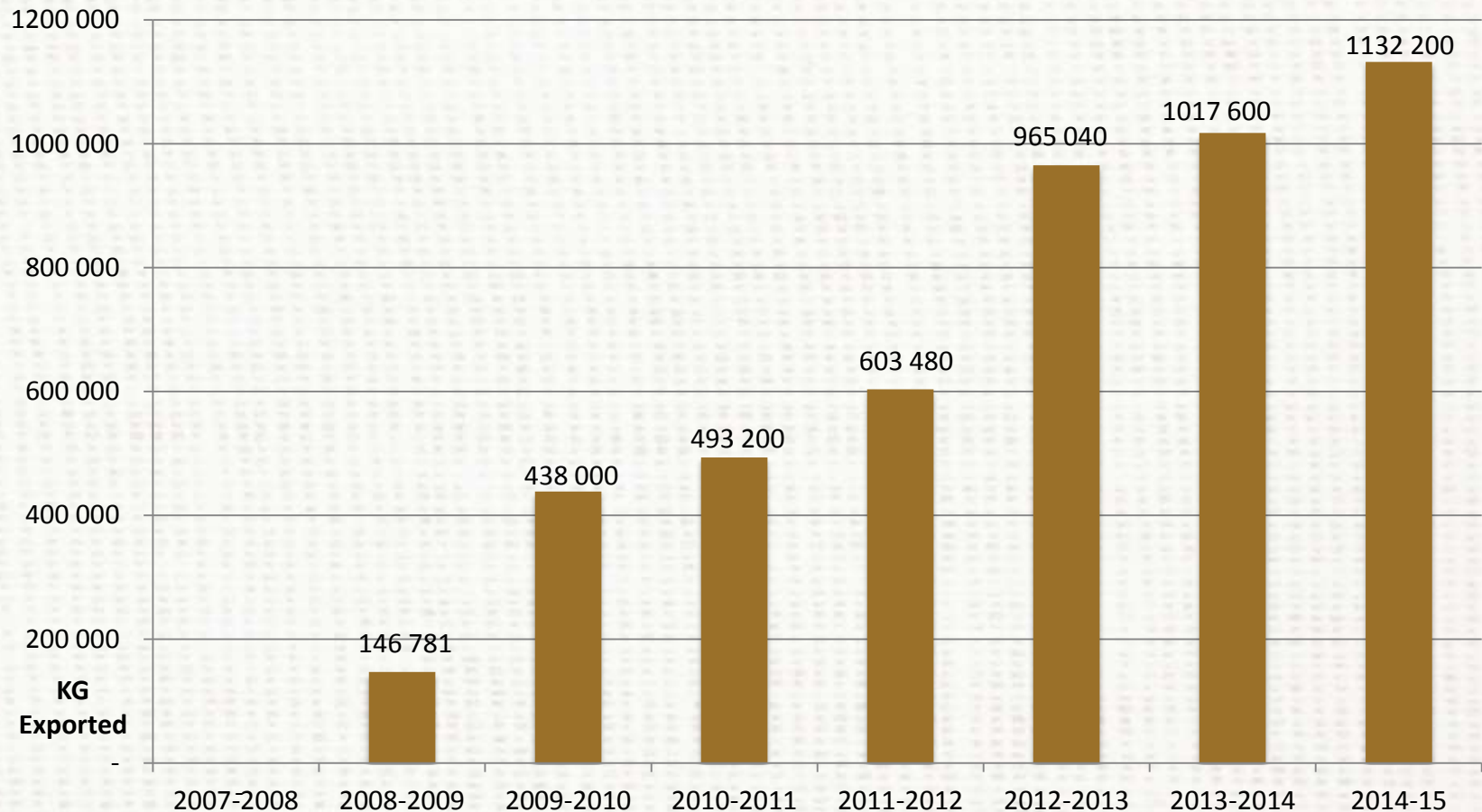


I. A model organization for Lao coffee smallholders (4)

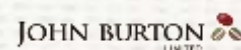
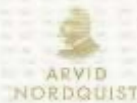


I. A model organization for Lao coffee smallholders (5)

A constant increase of export

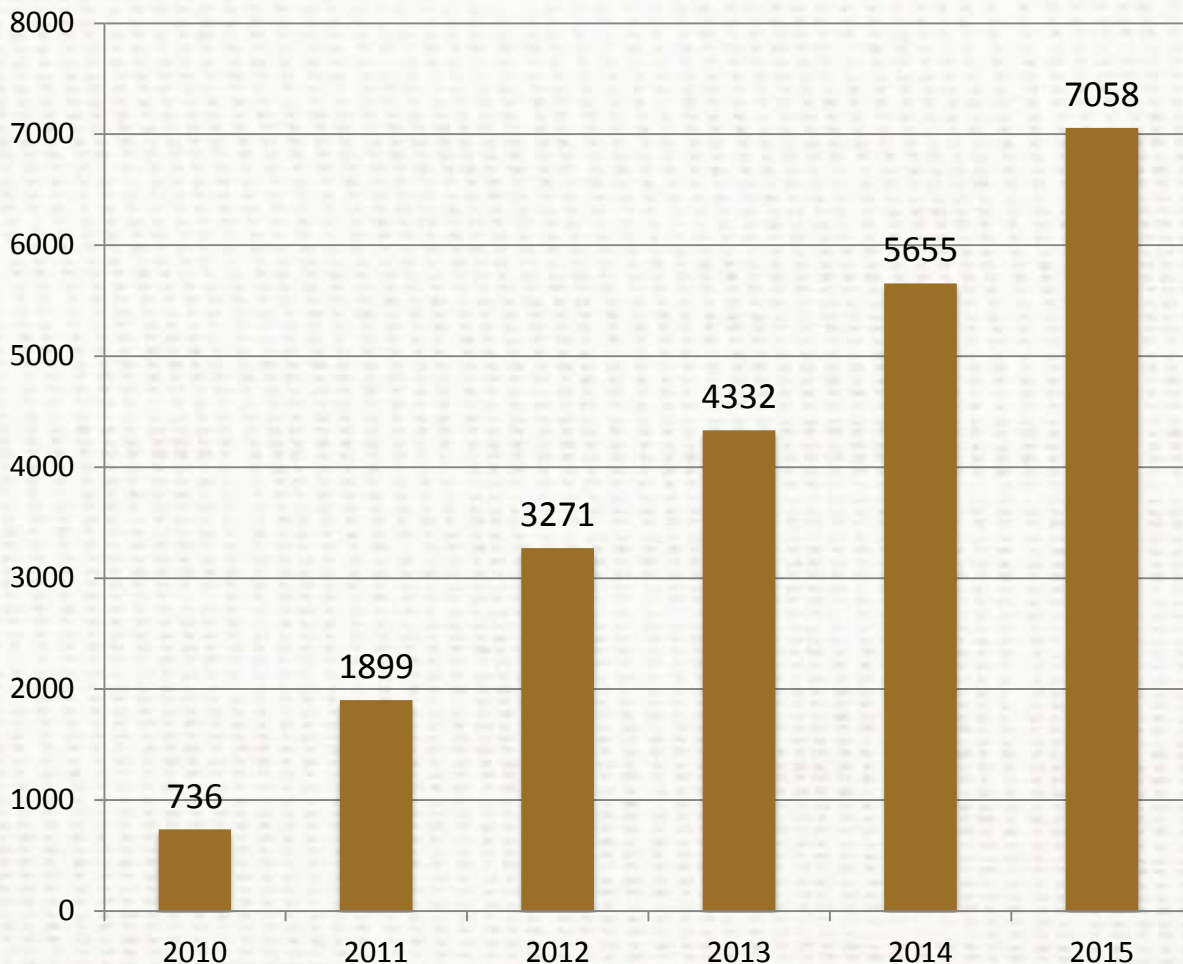


Main partners



I. A model organization for Lao coffee smallholders (5)

Roasted coffee, a growing market in Lao PDR



Roasted coffee sales in Kg 2010 - 2015



II. What are farmers benefits ? (1)

Empowerment

A transparent and democratic organization



Access to capacity building activities



II. What are farmers benefits ? (2)

Pride

Support to local communities



Promotion and networking support



II. What are farmers benefits ? (3)

Recognition & trust

Recognition from local and governmental authorities



Access to sustainable & strong partnerships



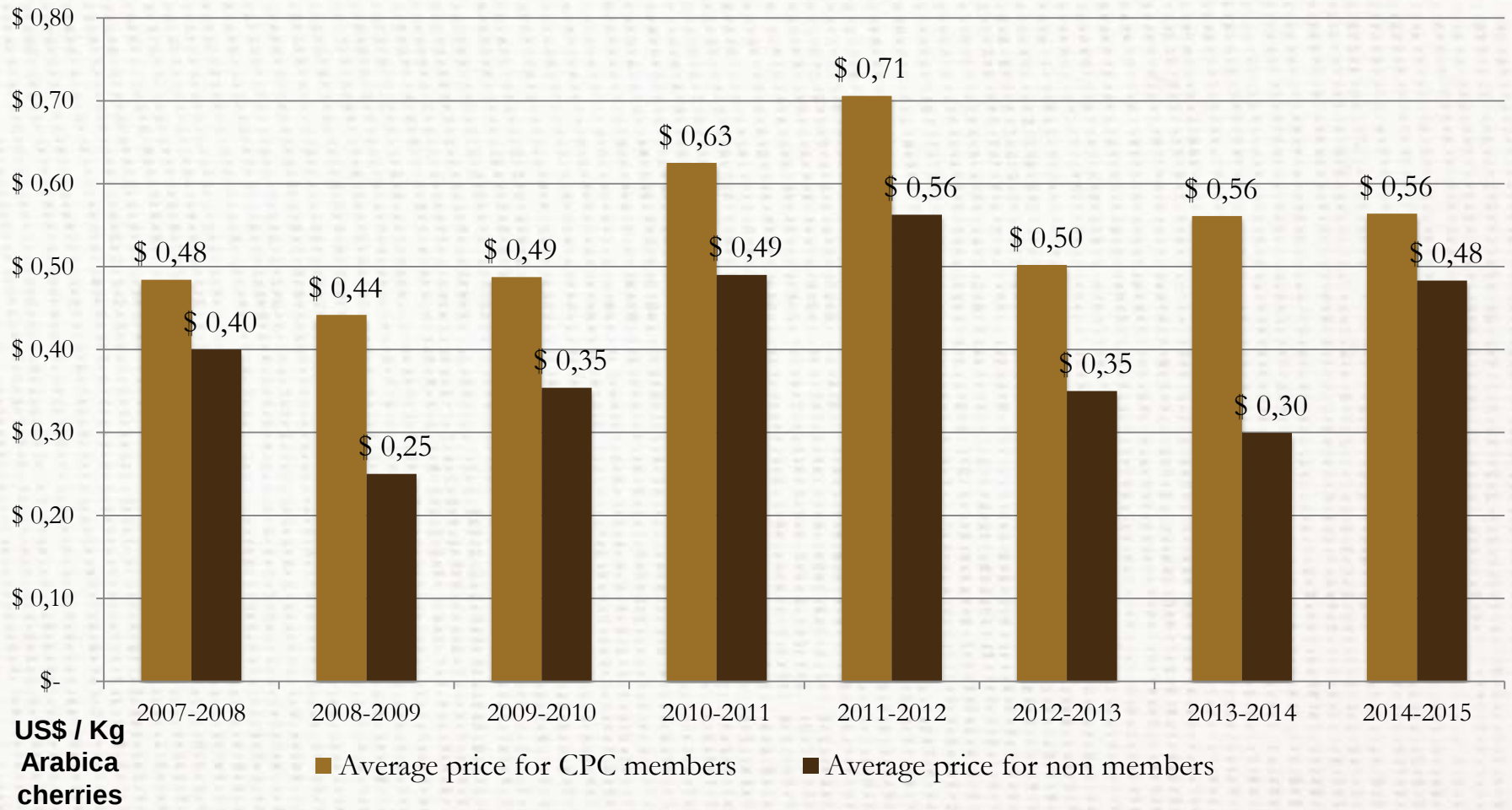
Rabobank Foundation

Malongo

alterfin 

II. What are farmers benefits ? (4)

A higher income

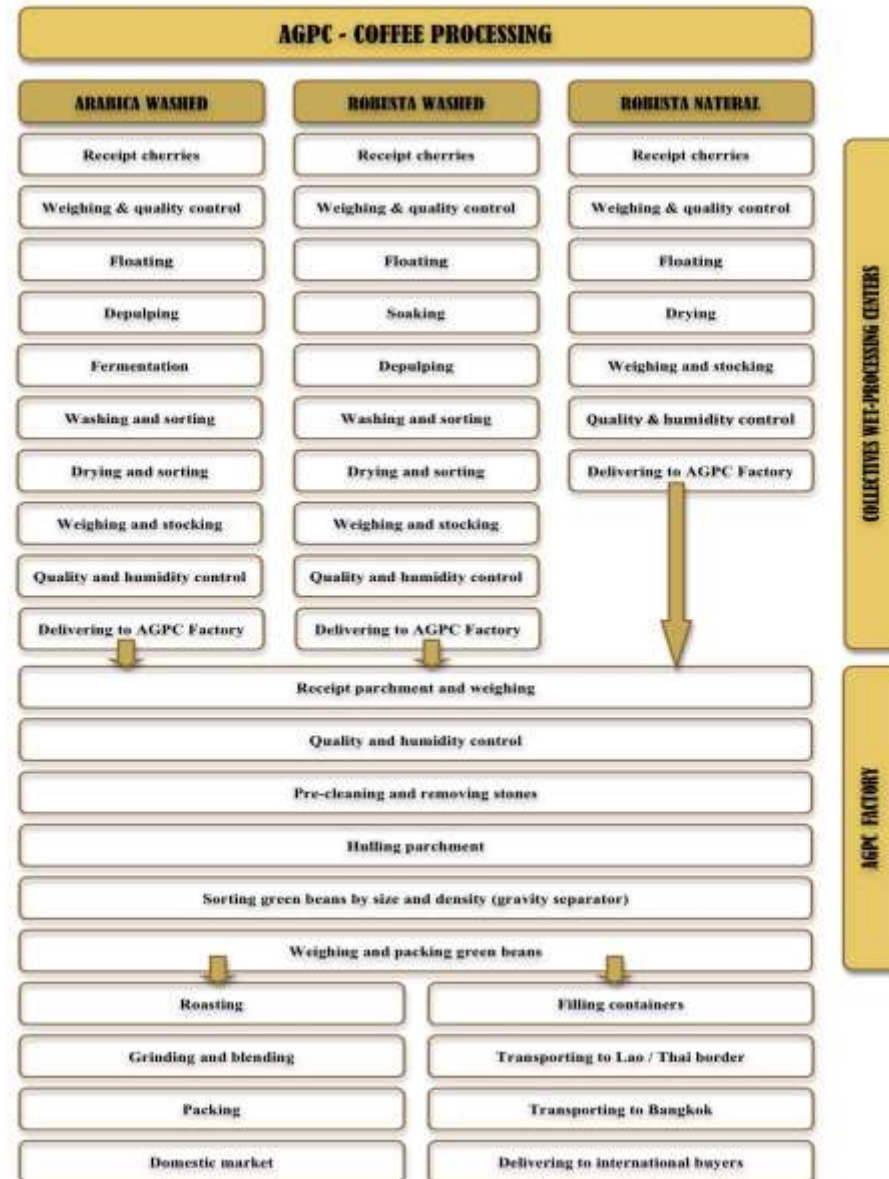


III. Reason why a better income is generated

Thanks to the collective production of coffee through the cooperative with:

- 1. High quality that meets the international market demand.**
- 2. Fairtrade certification with the minimum price + FT premium.**
- 3. Organic certification with the organic premium.**

III.1 High quality processing (wet & dry)



III.2 Fairtrade certification (FLO-CERT)

- **Starting the process:** January 2008
- **Obtention of the certification:** April 2009
- Overall duration: 16 months
- Costs for the 1st year inspection: 8,300 EUR (9,300 USD)

- **Certifying organism:** FLO-CERT (FAIRTRADE LABELLING ORGANIZATIONS)
Based in Germany (with the inspector in Thailand).

- **Fairtrade standards to comply, of which:**
 - Environmental protection
 - Child labour & child protection
 - Democracy, Participation, Transparency
 - Prohibited Materials List (harmful to environment & human)

- ❖ **Benefits:**
 - Minimum Fairtrade price ARABICA WASHED: 140 US Cents/lb
 - Minimum Fairtrade price ROBUSTA NATURAL: 101 US Cents/lb
 - Fairtrade premium: 20 US Cents/lb (for collective uses)

III.3 Organic certification (ACT)

- **Starting the process:** Mid 2008
- **Obtention of the certification IFOAM & EU:** April 2009
- Overall duration: 10 months
- Costs for the 1st year inspection (external & internal): 12,000 USD

- **Certifying organism:** ACT (ORGANIC AGRICULTURE CERTIFICATION THAILAND)

- **For the certification process, 2 basic components are needed:**
 - Internal Control System (ICS) with a written manual
 - Database per each land plot of each member

- ❖ **Benefits:**
 - Organic premium for the producer: 30 US Cents/lb

IFOAM: for Asia-Pacific EU: for European Union countries.

IV.1 ANNEX: Certification process

Flow Chart for the CPC Organic Certification Process

Documents and Farm Management (FMP) Plan completed by Farmers with Internal Inspectors and CPC technicians



Certification Manager

Year 1 Check all application forms and management plans.



Internal Inspection (Internal Inspectors +CPC technicians)

Inspect each farm/plot



Certification Manager

Review FMP's /Checklists

Report outcomes to AGPC Management Committee



Certification Manager

Corrective Actions Required - communicate with technicians, group

Documentation to ACT for external inspection



EXTERNAL INSPECTION BY ACT

Revision of all documentation

Field inspection,

Wet mills and facilities inspection



Inspection Report

Certification to CPC

Follow-up of Corrective Actions Required

IV.2 ANNEX: PLANTATION

PLANTATION				FAIRTRADE & NON ORGANIC
2015-2016	TOTAL	ORGANIC	IN- CONVERSION	
MEMBERS NUMBER	1,422	786	147	489
ACREAGE ARABICA (Ha)		1,704	847	409
ACREAGE ROBUSTA (Ha)		1,228	452	746
PRODUCTION CHERRIES	ARABICA	7,307,800 Kg		91%
FOR EXPORT 2015-16	ROBUSTA	692,300 Kg		9%
		8,000,100 Kg		

IV.3 ANNEX: Estimation of financial benefit of a member

	EXAMPLE		
	2013-14		
ARABICA PRICE OF RED CHERRIES PER KILO			
MEMBER	\$	0.56	
NON-MEMBER	\$	0.30	
DIFFERENCE	\$	0.26	
AVERAGE OF PLANTATION		2.20	Ha / member
Yield of red cherries		5500	Kgs / Ha
Total quantity of red cherries		12100	Kgs per member
Difference	\$	3,146	
Total difference in LAK	LAK	25,000,000	harvest 2013-14

IV.4 ANNEX: CPC ORGANIC STANDARDS (17 rules)

ມາດຕະຖານການເຮັດກະສິກຳອິນຊີ ຂອງສະຫະກອນ ຜູ້ຜະລິດກາເຟ ເຂດພູພຽງບໍລະເວນ(ສຜກ)

1. ຫ້າມໃຊ້ຜະລິດຕະພັນເຄມີທຸກປະເພດເຂົ້າໃນຂະບວນການຜະລິດກາເຟ.
2. ຫ້າມສະມາຊິກໃຊ້ປຸຍອິນຊີທຸກປະເພດທີ່ວາງຂາຍໃນທ້ອງຖະຫຼາດທົ່ວໄປ(ຖ້າບໍ່ໄດ້ຮັບອະນຸຍາດຈາກສະຫະກອນ)
3. ຫ້າມໃຊ້ຂີ້ໄກ່ພັນທີ່ມາຈາກຝາມ(ໄກ່ທີ່ລ້ຽງແບບກົງຂັງ).
4. ສະມາຊິກກະສິກຳອິນຊີ ຕ້ອງມີປຶ້ມບັນທຶກການເຮັດກິດຈະກຳຕ່າງໆໃນສວນກາເຟ ເປັນຕົ້ນການ ຊື້ - ຂາຍ ຜົນຜະລິດ, ປັດໃຈການຜະລິດ. ຕ້ອງຮັກສາ ບົງ-ບົນ ໄວ້ໃຫ້ດີ ສາມາດກວດສອບຄືນໄດ້.
5. ສະມາຊິກສະຫະກອນຕ້ອງແຈ້ງ ພື້ນທີ່, ທີ່ມີໃນຄອບຄອງທຸກຕອນເພື່ອຫລີກລ່ຽງການເຈືອປົນຜົນຜະລິດຕ່າງ ສະຖານະ. ເປັນຕົ້ນສະມາຊິກເກົ່າຊື່ສວນໃຫມ່ທີ່ມີຜົນຜະລິດແລ້ວ.
6. ສະມາຊິກຕ້ອງ ເຮັດຄຸກັນນ້ຳ ຫລື ປູກຕົ້ນໄມ້ກັບ ຖ້າມີຊາຍແດນທີ່ຕິດກັບສວນທີ່ໃຊ້ຜະລິດຕະພັນເຄມີ.
7. ສະມາຊິກທີ່ສະໝັກໄຫມ້ຕ້ອງຢູ່ໃນໄລຍະປັບປ່ຽນ 3 ປີ ນັບແຕ່ມີຜູ້ກວດສອບພາຍໃນລົງກວດຕົວຈິງ.(ຈະ ພິຈາລະນາຍົກເວັ້ນໄລຍະປັບປ່ຽນສະເພາະກາເຟາງ ROBUSTA ໃນເຂດທີ່ບໍ່ມີຄວາມສຽງເທົ່ານັ້ນ).
8. ຫ້າມຊີດພື້ນສານເຄມີປາບສັດຕູພືດ ໃນບໍລະເວນເກັບຮັກສາຜົນຜະລິດອິນຊີຢ່າງເດັດຂາດ.
9. ຫ້າມໃຊ້ແກ່ນແນວພັນ GMO ຫລື ເບ້ຍແນວພັນ GMO.
10. ແນວພັນ ກາເຟທີ່ສະມາຊິກສະຫະກອນນຳມາປູກຕ້ອງຮູ້ ແຫລ່ງທີ່ມາ ສາມາດກວດຄືນໄດ້ ແລະ ຕ້ອງມາຈາກສວນ ອິນຊີ, ໃນເວລາກຳ ແລະ ບົວລະບັດແນວພັນຫ້າມໃຊ້ ເຄມີທຸກສະນິດ.
11. ກະສອບທີ່ບັນຈຸຜະລິດຕະພັນອິນຊີຕ້ອງເປັນສອບທີ່ສະອາດປາສາຈາກສານເຄມີ.
12. ຫ້າມຕັດຕົ້ນໄມ້ໃຫຍ່ ຫລື ປ່າສະຫງວນເພື່ອມາເຮັດສວນອິນຊີ ແລະ ບໍ່ຄວນເຜົາທຳລາຍເສດໄມ້ ຫລື ພືດໃນສວນ.
13. ສະມາຊິກສະຫະກອນຕ້ອງບົວລະບັດຮັກສາສວນກາເຟເປັນຕົ້ນ ປູກຕົ້ນໄມ້ໃຫ້ຮີ່ມ , ປູກພືດຄຸມດິນ, ລິແຫນງແຕ່ງງ່າ ຕົ້ນກາເຟ.
14. ຕ້ອງບຳລຸງຮັກສາສວນກາເຟດ້ວຍການເຮັດຝຸ່ນປົ່ມທີ່ນຳໃຊ້ເສດພືດໃນສວນ ຫລື ມູນສັດ , ໃສ່ໃນສວນຢ່າງໜ້ອຍ 1 ຄັ້ງຕໍ່ປີ. ມູນສັດຕ້ອງຜ່ານຂະບວນການຫມັກ ຫລື ປົ່ມ ຢ່າງໜ້ອຍ 3 ເດືອນຈົ່ງສາມາດນຳມາໃສ່ສວນໄດ້.
15. ຕ້ອງຮັກສາເຄື່ອງມືອຸປະກອນທຸກສະນິດທີ່ໃຊ້ໃນການເຮັດສວນອິນຊີໃຫ້ຢູ່ໃນສະພາບທີ່ສະອາດ ປະສາຈາກການໄຊ້ ຮ່ວມກັນກັບຜະລິດຕະພັນເຄມີ.
16. ຕ້ອງອະນາໄມສະຖານໃຫ້ສະອາດຢູ່ສະເໝີ ເປັນຕົ້ນ : ສວນກາເຟ, ສູນແປຣຸບກາເຟ, ໂຮງງານສີກາເຟ ບໍ່ໃຫ້ມີສິ່ງ ເສດເຫຼືອທີ່ເປັນມົນລະພິດຕໍ່ສະພາບແວດລ້ອມ.
17. ສະມາຊິກສາມາດນຳໃຊ້ປັດໃຈການຜະລິດທີ່ທາງສະຫະກອນອະນຸຍາດ ຂຽນລະບຸໄວ້ເທົ່ານັ້ນ.

THANK YOU FOR YOUR ATTENTION



*For more
information,
please visit our
website:
[www.cpc-
laos.org](http://www.cpc-laos.org)*

Follow us on :



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