



ໂຄງການພັດທະນາໄມ້ບ້ອງ ແຂວງຫົວພັນ

Huaphanh Bamboo Sector Development Project

Dried Bamboo PGS Certified: from Huaphanh to Vietnam... A long journey

Vientiane – ALISEA

25 July 2017

Prepared by: **Huaphanh Bamboo Sector Development Project**



Context of the experience

- The “**Bamboo Provincial Strategy 2016-2020**” for second phase has been approved by Provincial Governor.
- The Bamboo Project is facilitating the implementation this strategy
- The Bamboo Service Organization (not yet registered organization) as a local organization to ensure follow up of the program

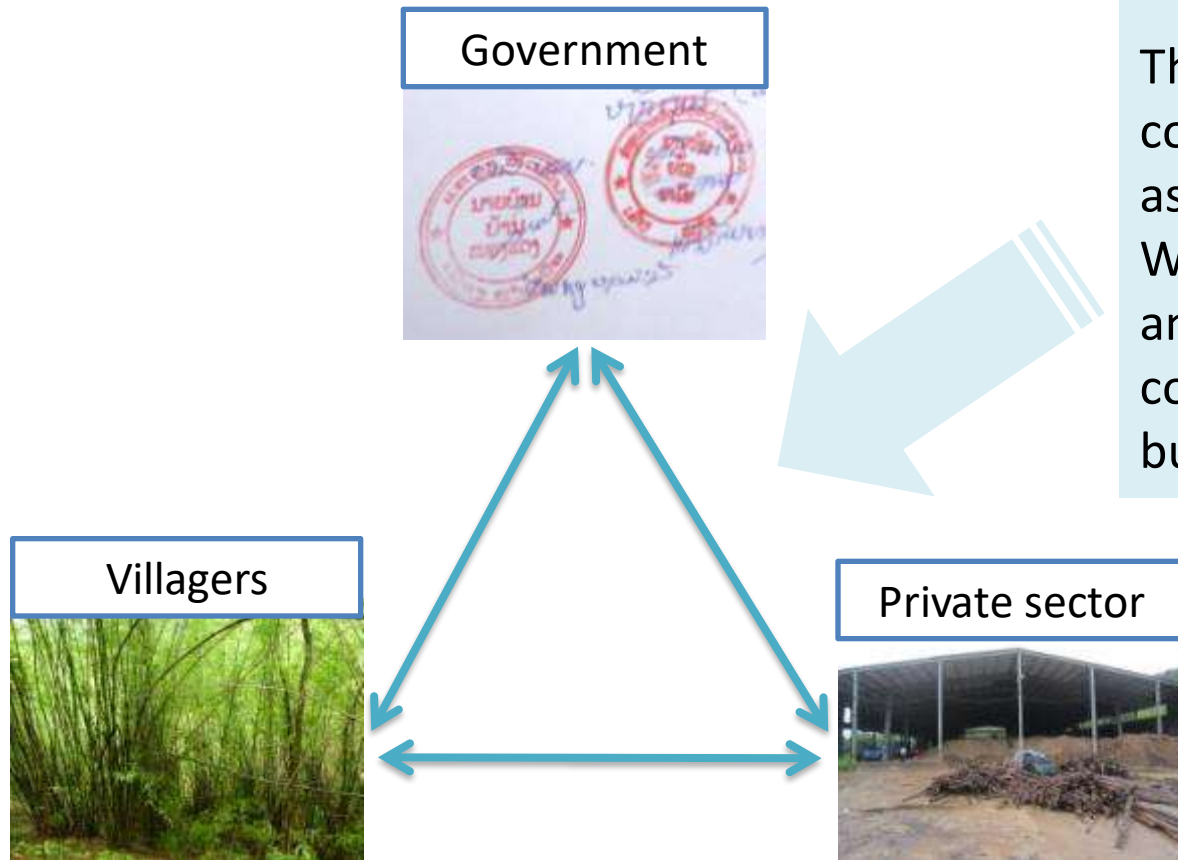




Multi-stakeholders' learning process

The Bamboo Project plays a role of « **facilitator** » of **the collective learning process** since 2010

Through Multi-stakeholders consultation and workshops (such as annual Value Chains' Workshops) with a strong analyses of the VC and the collective definition of the business plan





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1. SITUATION OF NOR HOK DRIED BAMBOO SHOOTS CROSS-BORDER VALUE CHAIN



High quality Hok dried bamboo shoots



Villagers harvest fresh shoots and sell to PU



Shoots are then boiled and then pressed in bag to remove water



PU members cut, wash then slice in half shoots before boiling



Shoots are loaded into ovens



PU member regularly check for dryness and quality while in oven



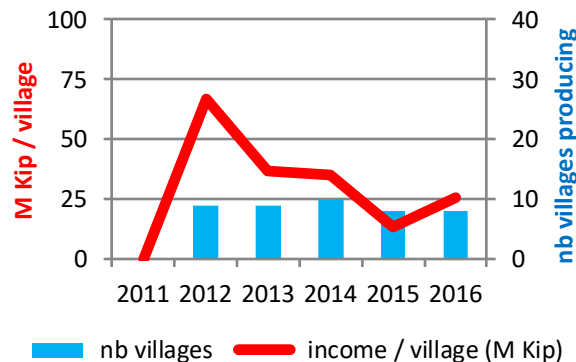
When shoots are dried, they are packaged and sealed with label



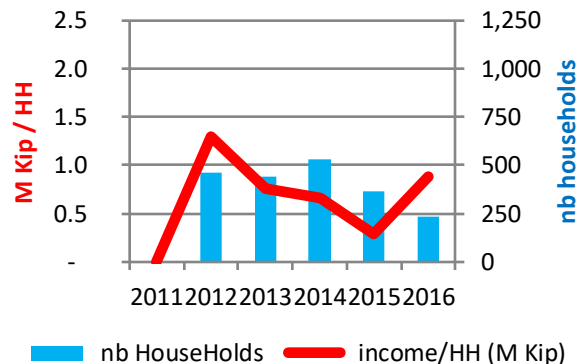
Dried bamboo shoots for domestic market and export to Vietnam

Mai Hok: *Dendrocalamus hamiltonii*

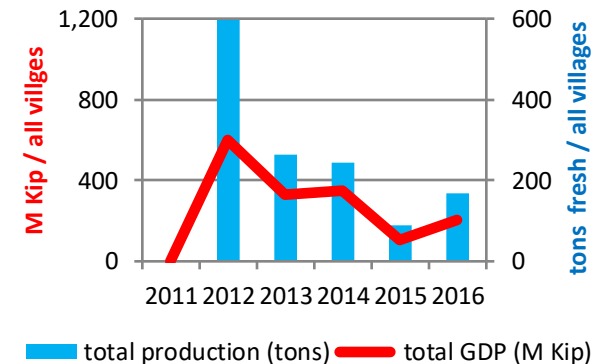
Mai Hok shoots
data villages



Mai Hok shoots
data households



Mai Hok
total production



Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
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234 households in **8 villages** collecting 168 T equivalent fresh
 Creation of 10 000 working days of collection, (227 full time job during 2 month)
 Creation of **4 village small enterprise** managed by 3 to 6 persons
0,9 M kip/ HH/ Year
 Organic certificate
Bactom social enterprise purchasing high quality products from PGS



Contributions of Value Chains in 2016

All 5 value chains in 2016

2016	villages	Involved households	M Kip total	M Kip / village	M Kip / Household
Khuane Slats & Sticks*	29	1,219	2,524	87	2.1
Hok dried shoots	8	234	206.4	25.8	0.9
Handicraft**	25	416	1,527	61.1	2.9
Khom shoots	15	875	852	56.8	1.0
Dja shoots and poles	Assessments not made for 2016				
Total***	63	2,416	5,109	81	2.1

*29 of 30 active villages reported

** 25 of 27 active villages reported

*** some villages and involved households are involved in multiple-value chains



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2. CHALLENGES FACED BY NOR HOK CROSS BORDER BAMBOO VALUE CHAINS



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Bamboo Sector Development Project, Houaphanh Province



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra



Challenges affecting value chain development: Nor Hok Dried Bamboo Shoots

On 5th December 2016, a **post-season assessment of Pilot export case with Bac Tom in 2016** on Nor Hok High Quality Dried bamboo shoots stakeholders were conducted showed that the pilot case was **time consuming** and **the gouvernement recommended that Bac Tom go through 'normal' procedures.**

However, three challenges were identified that block the value chain:

1. **Delay for registration has been too short due to miss interpretation of Order 15 till Letter 073 clarification.**
2. **Even with time, there is confusion on registration process : Custom, Taxation, DOIC, seem not to have the same understanding of the rules.**
3. **There are difficulties on exportation : Cross-border procedures seem to be not enough coordinated between DAFO , PAFO and Cross border tax (phytosanitation requirement, export certificate)**



Challenges and proposal Nor Hok Dried Bamboo Shoots VC development

Challenges	Proposal from Companies
Delay for registration has been too short due to miss interpretation of PM Order 15 till MAF letter 073 clarification (Log and NTFP)	To do again a Pilot for the coming season (August 17)
Even with time, there is confusion on registration process : Custom, Taxation, DOIC, seem not to have the same understanding of the rules.	Legal paper work clarified and made easy to certify compliance in Lao and in Vietnam, this will reduce time and costs for cross-border trading during the season Completion
There are difficulties on exportation : Cross-border procedures seem to be not enough coordinated between DAFO , PAFO and Cross border tax (phytosanitation requirement, export certificate)	cross-border trading legal requirements should be done early so all legal papers should be completed before harvesting season



Nor Hok Value Chain Perspective

- How to develop long term policy to facilitate this type of exports (Village Products, Processing in Villages, Certified) in order to increase commitments from traders?
- What are the other NTFP products facing similar constraints and how to solve it together?
- How to develop local market for this type of products?



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A low-angle photograph of a dense bamboo forest, showing tall, slender bamboo stalks reaching towards a bright sky, with sunlight filtering through the green leaves.

THANK YOU